

# Introduction to Agricultural Based Business Planning



## At a glance...

### Customised Provision

Duration Notes: The expected duration for the course is one day, however please note this may vary according to factors such as level of experience, modules, or the ratio of instructors to learners.

Recognised by: Lantra Awards

## Introduction

This course is designed for Farmers to give them some basic financial tools to use in their business. It introduces partial budgeting and the use of Gross Margins as a planning tool.

## Overview in brief

***This Lantra-accredited Customised Award is exclusively developed and delivered by a Lantra-approved Training Provider, who meets our quality standards. The course is specifically tailored to meet learners' needs. For further details about the course content and delivery locations, please contact the Training Provider using the details provided below.***

The minimum age to undertake this course is 16.

Business performance and health is looked at in relation to profit, value, and cash flow, and the use of partial budgets, gross margins, and analysing cash needs is investigated in an easy to understand format.

It is useful to do this course after the financial management suite

## The finer details

The course sessions include:



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The Bermuda Triangle – where does the money go? The relationship between profit, value and cash flow. How businesses are measured for performance.



Gross profit issues

What are Gross Margins? How to calculate gross margins and their use in decision making.

Partial budgeting

Estimating Cash needs

## Who should attend?

Farmers, smallholders, farming families, diversified farms with core farm business.

## What will be covered?

- Reflect on the farm's financial performance and health
- Be able to extract more information from financial statements and accounts.
- Understand financial terminology
- Be able to calculate Gross Margins of your enterprises.
- Use gross margins for planning changes.
- Be able to assess your cash needs to plan the business for the future.

## Other areas of interest

[The Rural Manager - Communications](#)

[Woodland Management For Conservation](#)

[Felling Utility Poles](#)

[Control of Invasive Species](#)

[Risk Assessment](#)

[Managing and Developing Interpersonal Skills and Customer Service Focus Within the Work Environment](#)

[The Rural Manager's Whistle Stop Tour of Management Practices](#)

[Leading Guided Walks/Involving the Community in the Environment](#)



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[The Rural Manager - Time Management](#)

[The Rural Manager - Motivation and Team Work](#)

[Social Media for Marketing and Communications](#)

[Introduction to Agricultural Based Business Planning](#)

[Developing Management Skills That Drive Teams Forward](#)

[Hand Held and Back Pack Blowers \(to Include Vacuum Blowers\)](#)

[Instructional Techniques for Practical Skills Trainers](#)

[Drystone Walls](#)

[Electric Chainsaw Use and Maintenance in a Manufacturing Environment](#)

[Planning a Diversification or New Enterprise on the Farm](#)

[Land Law for Landowners](#)

[An Introduction to Worm Control and Faecal Egg Counting for Sheep Producers](#)

[A Farmer's Guide to Compiling Business Plans](#)

[Effective Meeting Skills – Minute Taking](#)

[Effective Meeting Skills – Participating and Chairing](#)

[Instructional Techniques for the Practical Skills Trainer - Assessed](#)

[Business Planning and Development - Know How To Form Your Own Written Plan](#)

[Marketing Your Business - Create an Action Plan Offline & Online](#)

[Stress Management](#)

[Embracing Change](#)

[Conservation Grazing](#)

[Understand and Use Making Tax Digital \(MTD\) Software](#)



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